

Air Education and Training Command

Replenishing the Combat Capability of America's Air Force



U.S. AIR FORCE

Competitive Sourcing

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Integrity - Service - Excellence

Overview

- **Mission Overview**
- **Operating our Facilities**
- **Conclusion**



THE FIRST COMMAND

AETC Vision

“Integrating innovation and technology to recruit, train, and educate tomorrow's air and space leaders”

Sustain the combat capability of America's Air Force





AETC Missions



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Recruiting



Technical Training



Education



Military Training



Flying Training

Nobody Comes Close!!



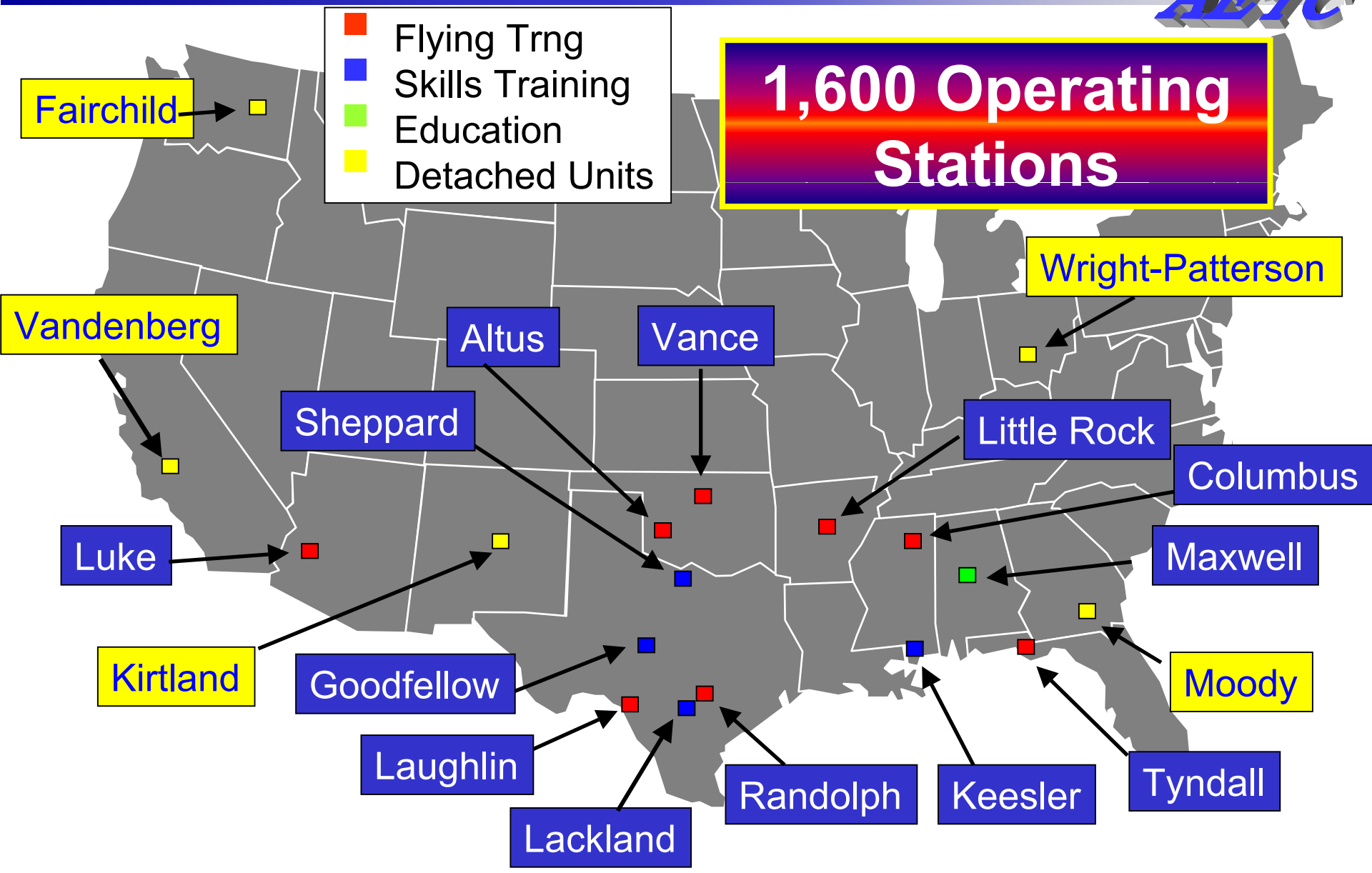
AETC Bases



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- Flying Trng
- Skills Training
- Education
- Detached Units

1,600 Operating Stations





AETC Competitive Sourcing Goals



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- Improve performance, quality, efficiency and cost effectiveness of AF activities
- Generate savings for modernization
- Focus personnel/resources on core activities
- Sustain readiness



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Few, Large A-76 Studies



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- Include every possible support function
- Reduces mission turbulence
- Reduces personnel turbulence
- Larger studies yield larger savings



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Few Contracts or MEO



- Similar to the Vance Model
- Roll in existing contracts where feasible
- Increases synergy and flexibility
- Reduces fragmentation
- Reduces performance management oversight



AETC Competitive Sourcing



- Large BOS studies at selected installations
 - AETC target is over 5,000 positions; CE portion is 44%
 - “Pick-a-Base” targeted Maxwell, Lackland, Keesler, Sheppard, Randolph
- Statement of Work “outcome based” rather than a “how to” document





Commercial Service Bins



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- Resource Management
- Information Technology
- Supply Services
- Visual Information
- Airfield Support Services
- Human Resources
- Engineering Services
- Utilities
- Aircraft Maintenance
- Housing
- Custodial/Housekeeping
- Operations & Maintenance
- Emergency Management
- Grounds/Site Maintenance
- Space Management
- Environmental



AETC Business Strategy



- Hire the experts (insight vs. oversight)
- Customer/supplier partnership
- Consolidate requirements & specify outcomes
- Benchmark with like industry customers and other installations
- Use contract type/performance incentives effectively
- Supplier must be the primary “performance manager”
 - cost, timeliness, and customer satisfaction
- Quality assurance vs. quality control



Operating our Bases



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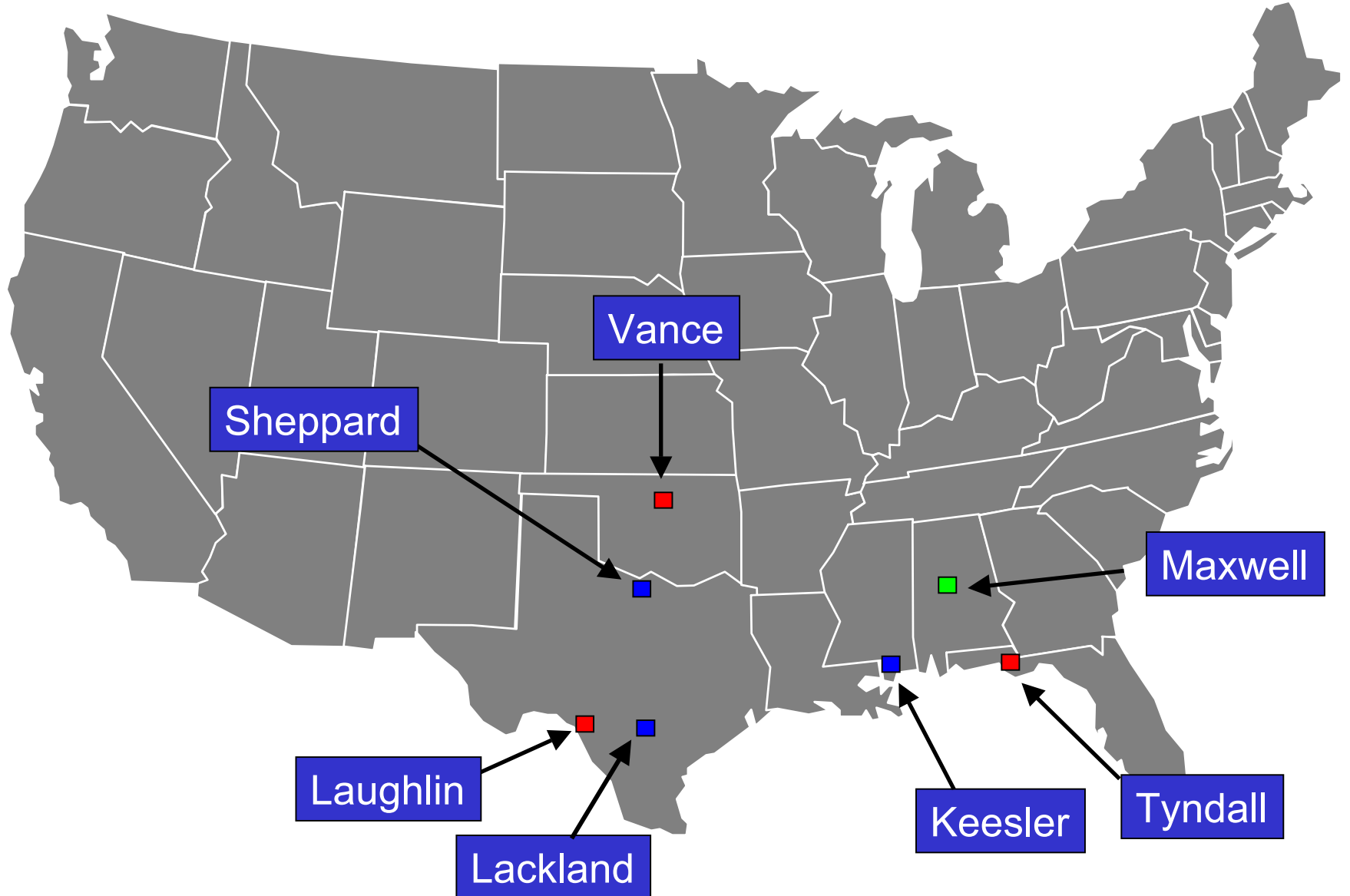
Base Operations Support Specialized Service Contracts



AETC Bases



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Bases Operations Support



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- Base Operations Support
- Full Public Works/Logistics/Services
 - Vance AFB contract since 1960, valued at \$9M
 - Maxwell valued at \$10.7M
- Potential Opportunities for Full Operations Support
 - Keesler, Sheppard and Lackland
- Partial Base Operations Support
 - Tyndall and Laughlin



AETC CE Status Completed Actions



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- 1960 – Vance AFB operations contracted (directed conversion)
 - Current contractor DynCorp, valued at \$9M
- Maxwell AFB BOS Study
 - Contract awarded to DynCorp, \$10.7M
 - Contract start date, 1 Oct 02
- Laughlin Operations Flight: Contract FY02
 - Contractor operational 1 Apr 02
 - Contractor is Trend Western Technical Corp
- Tyndall Operations Flight: Contact FY02
 - Contract start date: 1 Oct 02
 - Contractor is Chugach Support Services Inc



On-Going Studies



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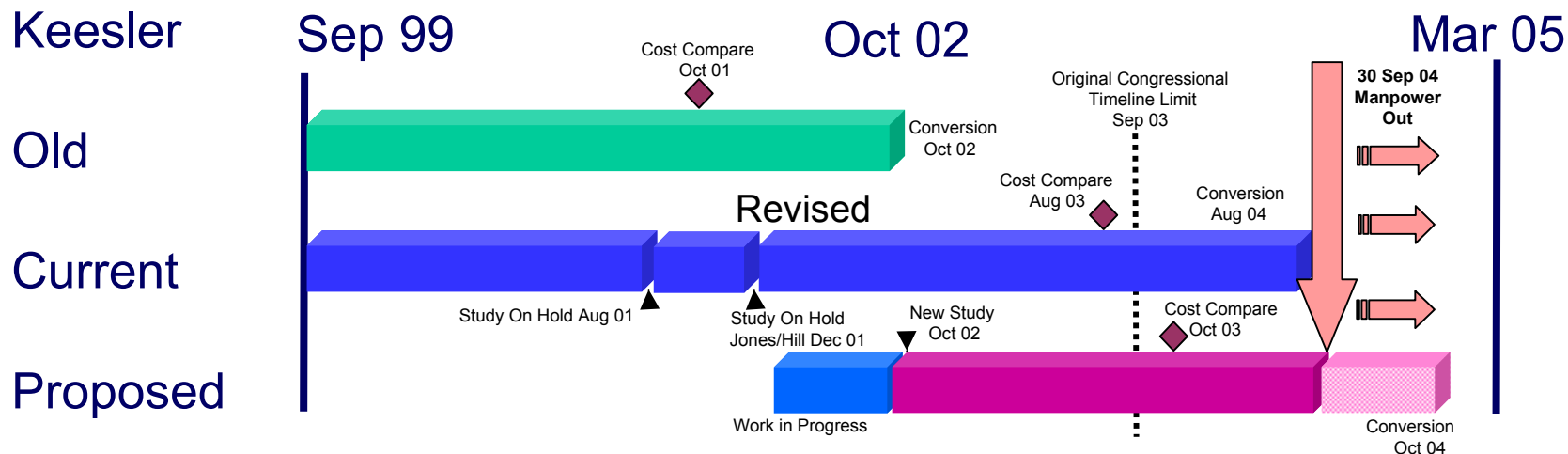
- Keesler AFB BOS Study
 - Cost Comp, Oct 03
 - Contract Start Date, Oct 04
- Sheppard AFB BOS Study
 - Cost Comp, Oct 04
 - Contract Start Date, Oct 05
- Lackland AFB BOS Study
 - Cost Comp, Oct 05
 - Contract Start Date, Oct 6
- Randolph – Re –Engineered
 - Implementation Dec 03



Evolution of Keesler PaB



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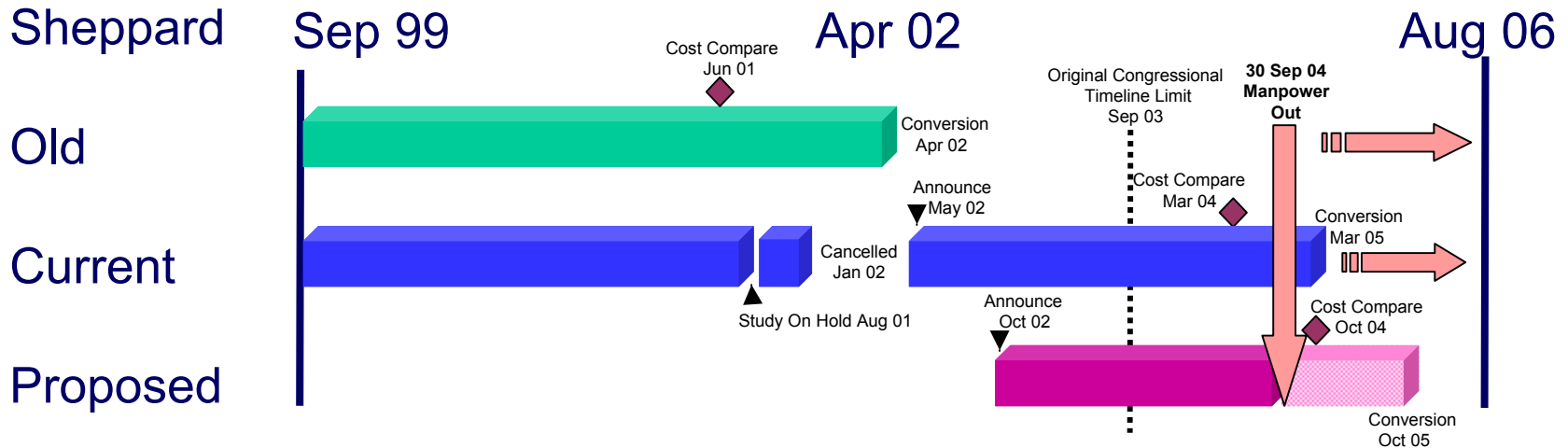




Evolution of Sheppard PaB



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Evolution of Lackland PaB



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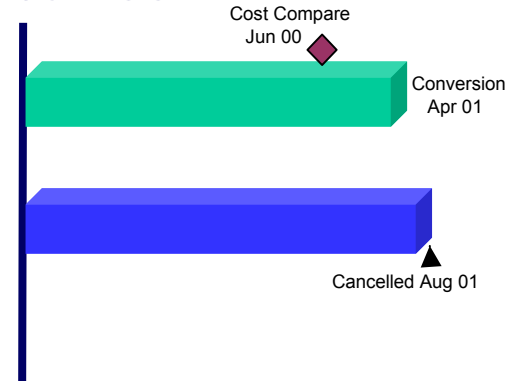
Lackland

Jan 99

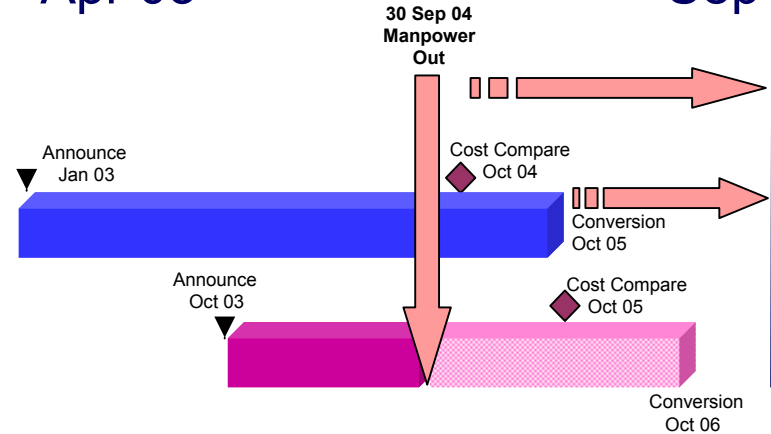
Old

Current

Proposed



Apr 03



Sep 07

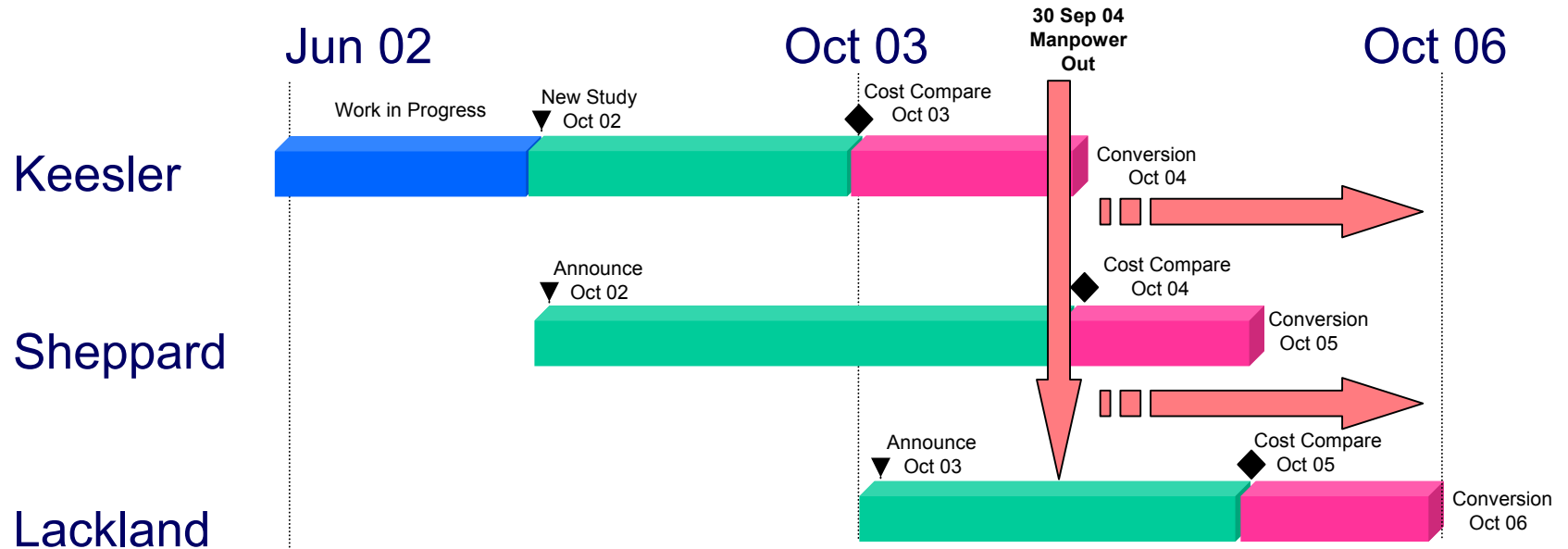


Evolution of PaB

Proposed Schedule and Disconnects



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Lessons Learned



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- Aggressive study schedule
 - Studies staggered every 7 months to preclude manpower drain/mission turbulence
- Dedicated A-76 teams for HQ and field
 - Need early ID of team members; proactive assignment/retention strategy
- IRO responsibilities
 - AFMA responsible but functional augmentation will be required



Specialized Service Contracts



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- Specialized Service Contracts Worth \$69M/Yr
- Refuse Disposal, Custodial, Grounds Maintenance Contracts—\$26M Annually
- Elevator Maintenance, Airfield Rubber Removal, HVAC Maintenance, Others—\$7M Annually
- Military Family Housing Maintenance—\$36M Annually



Conclusion.....

WE MUST LEVERAGE CONTRACT SUPPORT



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I WANT YOU...

AETC NEEDS YOU...

